



Donald Pagel – CEO
Pagel Consulting Group, LLC

Enterprise Software Advisory
Organizational Change
Management
Implementation Oversight

Biography

Donald (Don) Pagel is an experienced senior business leader with demonstrated success in developing and executing strategy that improves operations, increases efficiency, reduces expenditures, increases revenue and positions the business for future growth.

He has been a member of the executive leadership team for several public and private sector entities. He is seen as a thought leader and trusted partner with the ability to leverage turnaround and startup experience in every role.

His public sector experience is as a senior leader with the City of Houston where he was the executive sponsor for numerous system implementations including SAP and Kronos implementations. He understands how to navigate the political landscape to achieve the vision and needs of any implementation project. Don is highly skilled at bringing all stakeholders to the table to ensure the best outcome.

His most recent success can be seen with Kronos, where he was the VP of Global Strategic Partnerships. In this role, he directly supported the CEO's initiatives to increase the company's collaborative selling opportunities.

Don's entrepreneurial experience and passion involves leading Kodiak Thermal Technologies, Inc as well as serving on the MIT Entrepreneur advisory board and a biotechnology association advisory board in Houston and has presented to the Executive MBA class at Rice Jones School in Houston. A student of [EOS](#) (Entrepreneur Operating System)

He has also owned and managed a number of consulting firms dealing with ERP implementations with experience in over 40 technology implementations.

Don's other business associations have included Chemed International – OH, Unisource Worldwide - OH, Georgia Pacific - OH, Toyota NA - KY, AmSan LLC - TX, Brightstar US – IL. Don also served as CEO of Kodiak Thermal Technologies, a Texas-based international medical device company.

Don is a favored speaker at various conferences including, KronosWorks, SAP Sapphire and SuccessConnect, Oracle OpenWorld, HRTech, GFOA (Government Finance Officers Association), and NPA (National Parking Association).

Don holds a BS degree in Business Administration and a Project Management Professional (PMP) certification.

Don lives in Houston with his wife of 37 years, Elizabeth, and is the proud father of 3 sons and grandfather to 4 perfect grandchildren.

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